

Download SHSMD's 2016 Calendar of Health Observances & Recognition Days at shsmd.org/calendar.

2016 Health Days App

now available for iPhone and Android! |ust search SHSMD Health Days.



SOCIETY FOR Healthcare Strategy & Market Development[™] of the American Hospital Association





Health Observance and Recognition Days: Successful Case Examples

Heart Health Awareness, Autism Awareness and Breast Cancer Awareness Months National Volunteer Recognition Week



FEBRUARY: Heart Health Awareness Month Augusta Health Heart Health Fair

Krystal Moyers, Health Educator Lisa Schwenk, Director of Public Relations and Community Outreach Augusta Health KMoyers@AugustaHealth.com 540-932-4976

Heart Health Fair

- Held Each February in Observance of Heart Month
- 2010: Inaugural Year
- 2013: Also Served as New H &V Center Grand Opening
- Location:
 - 2010-2012 Main Hospital Atrium
 - 2013 Heart and Vascular Center
 - 2014-Present Open Café Atrium in Lifetime Fitness Center
- Time: 3-6 pm

*Early-birds





Timeline

Heart Health Fair Task List

Activity	Person	Due Date	Done
	Responsible		
Email to Participating Departments	Krystal Diehl	1/8/15	\checkmark
Arrange for Photographer	Lisa Schwenk	1/12/15	\checkmark
Confirm Participating Departments	Krystal Diehl	1/21/15	\checkmark
Create Flyers (Becky M)	Krystal Diehl	1/22/15	\checkmark
Order Tables and Chair	Rhonda Clifton	1/23/15	\checkmark
Order Food – Heart Healthy Fruits and Veggies	Rhonda Clifton	1/23/15	\checkmark
Email Reminder to Departments – Community	Krystal Diehl	2/2/15	\checkmark
Benefit, not Marketing			
Notify Staff and Board	Lisa Schwenk	2/4/15	
Design Reservation System for Carotids & PFT	Krystal D/Lisa S	2/4/15	\checkmark
Order Give Sways	Krystal Diehl	2/4/15	\checkmark
Meet with Mark and Gary	Krystal Diehl	2/5/15	\checkmark
Organize Table Layout	Krystal Diehl	2/6/15	
Create Screening Authorization Form	Krystal Diehl	2/10/15	\checkmark
Organize Screenings and Displays	Each Area is		
	responsible for	2/9/15	
	their own		
Order Tote Recycle Bags from Eric	Rhonda Clifton	2/9/15	
Distribute Flyers	All!	Jan-Feb	
Final Meeting	Lisa Schwenk	2/9/15	
Walk-through with Scott Masincup?	Krystal Diehl	2/11/15	
Send Out Reminder Email to Participating	Krystal Diehl	2/18/15	
Departments			
Event	All!	2/25/15	



Planning



Numerous Hospital Departments Participate

- Cardiac Rehab
- Cardiovascular Services Carotid Artery Screenings
- Chest Pain Unit Ambulance
- Diabetes Glucose Screenings
- Dietitian Nutritional Education and Heart Healthy Food Demos
- Lab Cholesterol/Lipid Panel Draws \$10 Charge
- Lifetime Fitness Body Mass Index
- Respiratory Pulmonary Function Tests
- Sleep Center Sleep Assessments
- Stroke Team Blood Pressure Screenings and Stroke Assessments



Budget

• Publicity

- Advertising in Newspaper's Calendar of Events
- Flyers

• Sample Augusta Health Give Aways

- Hand Sanitizer
- Heart-shaped Notepads
- Heart-shaped Stress Balls
- Pedometers
- Red Band-Aid Holders
- Reusable Tote Bags
- First Aid Kits

Budget Ranges from \$5,000 - \$20,000 (excluding Staff)





Goals

- Improve Community Health
 - Chronic Disease Management Heart Disease/Diabetes
 - Identified as a Health Priority in CHNA
- Community Health Education
 - Authorization Form
 - Education Forms





Goals con't.

Heart Health Fair Authorization Form

Utilized for all the screenings offered at the Heart Health Fair

Participant receives carbon copy

Protocol for follow-up for blood pressures screened in Stage 1 and 2 Hypertension and Hypertensive Crisis ranges

Augusta. HEALTH PO Box 1000, Fishersville, VA 22939 (Community Wellness) 540-932-4190 or 540-332-4190	Date:	
Name (print):		
Date of birth:/ Age:	Circle one: Male Fe	Female
Tobacco User: No Yes (smoker	smokeless tobacco	»)
Consent and Release For Testing		

Content and version 1 or 1 esting: Hereby voluntarily consist to participate in this screening and agree to allow the sponsors of this health screening to perform whatever blood collection/ procedures necessary to conduct the test of my choice. I hereby release Augusta Health and any other organization(s) associated with this screening, their affiliates, directors, officers, employees, successors and assigns from any and all liability arising from or in any way connected with the screen's blood collection and any other procedures, and/or from the compilation and computation of the resulting data. I understand that:

- 1) The results of the screening test(s) are for my information purposes only and do not constitute the diagnosis of any disease, or any other illness or health condition, of which can only be determined by a qualified physician.
- 2) The responsibility for having an examination performed by my personal physician to confirm the results of the screening test(s) and to obtain advice and/or treatment are mine alone, and not that of any organization(s) associated with this screening program.
- 3) Augusta Health personnel encourage me to provide this information to my physician for additional guidance and any necessary follow up treatment.

Signature:	My Phone Number:	

M.	/ Ph	reici	201
	/ F III	vsici	an.

Screening Test	Result	Normal Ranges	Concerns/Comments Initials
Blood Pressure		120/80 or below	See handout
	mm/Hg		
Stroke Risk		High Medium Low	See handout
Weight/Neck Circumference			
Glucose	mg/dL	Fasting 60-100 mg/dL Non-fasting <140 mg/dL	See handout
ВМІ	Ht: Wt:	Underweight= Below 18.5 Normal= 18.5 - 24.9 Overweight= 25 - 29.9 Obese= 30 or above	
Pulmonary Function Test REGISTER FOR APPOINTMENT			
Carotid Artery REGISTER FOR APPOINTMENT			
Cholesterol Lipid Panel Blood Test COST: \$10	Will receive in mail		Will receive in mail

Recommendations per protocol:



Goals con't.

Blood Pressure Education Form

Staff performing the screening must complete online education module

Education reviewed with participant by staff person performing blood pressure screening

Quantitative data reporting to measure impact





Give Your Heart a Break

Simple steps to lower your blood Pressure

The higher your blood pressure, the harder your heart is forced to work. The heart walls become think and stiff. Fatty plaques form in the coronary arteries (heart blood vessels) and may result in a heart attack. High blood pressure can be lowered through making small changes in your lifestyle.

- See your health care provider on a regular basis, especially if you are over 40, overweight, smoke or lead an inactive lifestyle.
- 2. Engage in regular aerobic physical activity such as brisk walking (at least 30 min per day, most days of the week). Obtain medical clearance prior to starting.
- 3. For overall cardiovascular risk reduction, stop smoking.
- Consume a diet rich in fruits, vegetables, and low-fat dairy products with a reduced content of saturated and total fat.
- Choose and prepare foods with little or no salt. To lower blood pressure, aim to eat no more than 2,400 milligrams of sodium per day. Reducing daily intake to 1,500 mg is desirable because it can lower blood pressure even further. <u>www.heart.org/HEARTORG/GettingHealthy/Diet-and-Lifestyle-Recommendations_UCM_305855_Article.jsp</u>
- 6. Maintain normal body weight (body mass index 18.5-24.9 kg/m2).
- Avoid or practice moderate consumption of alcohol: no more than 2 drinks (1 oz or 30 mL ethanol; e.g., 24 oz beer, 10 oz wine, or 3 oz 80-proof whiskey) per day in most men and to no more than 1 drink per day in women and lighter weight persons.

This screening follows the recommendations of the 7th Report of the Joint National Committee on Prevention, Detection, Evaluation and Treatment of High Blood Pressure 2003 (as reproduced below): <u>http://www.nhlbi.nih.gov/guidelines/hypertension/</u> An Effective Approach to High Blood Pressure Control - Go A et al. Hypertension 2014;63:878-885

Blood Pressure Classification	Systolic (mmHG)	Diastolic (mmHG)
Normal	<120	AND <80
Pre-hypertension	120 – 139	OR 80 - 89
Stage 1 Hypertension	140 – 159	OR 90 – 99
Stage 2 Hypertension	<u>></u> 160	OR <u>></u> 100
Hypertensive Crisis	>180	OR > 110

Outcomes

Attendance:

- Average Turnout: 200-300 Participants Annually
- 2013: 800 Participants

Follow-up Required:

- Blood Pressure 2 out of 47 screened
- Stroke Risk 11 out of 35 screened
- Glucose 1 out of 34 screened
- Cholesterol 24 out of 47 screened

Success Stories!

 RN conducting blood pressure screening called nurse
Sent participant directly to ED due to blocked artery and high blood pressure







APRIL: Autism Awareness Month

Jason Jakubowski Vice President, External Relations Hospital for Special Care jjakubowski@hfsc.org

Physical Plant

 "Light It Up Blue" throughout the month of April





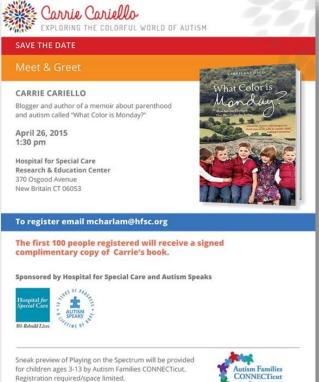
Programmatic

- Event for parents/caregivers
 - 2015: Carrie Carillo Meet & Greet



SHSMD_U

webcasts







Advocacy

World Autism Day at the U.N. April 02, 2015





Spectrum of Kindness

Spectrumofkindness.org

HSC has created an online community to help promote a better understanding of caring for children with Autism though positive, real-world accounts of the everyday hurdles and joys associated with Autism that will inspire others.





Spectrum of Kindness

- Through Spectrum of Kindness, individuals can share their stories by uploading a story, video or photos
- SOK pins





Timeline for Planning

- May 1st initial thoughts on April's efforts
- Planning continues in the background
- January 1st start preparing for this April
- March 1st specific strategies
- March 15th executable plan in place; set amount of funds allocated



Who is Involved

- CEO
- External Relations Team
 - Marketing/PR
 - Government Relations
 - Foundation
 - Marketing Firm
- Autism Unit Staff



Goals

- 1) Increase Autism awareness
- 2) Promote better public policy
- 3) Bring families together
- 4) Brand HSC as a premier provider of Autism services



Outcomes/Results

- 1) Increased awareness
- 2) Strong legislative relationships
- 3) SOK has over 40 entries from 9 states
- 4) Earned media
- 5) Awarded \$500,000 state grant to open 1st inpatient unit in CT, 10th in country





OCTOBER: Breast Cancer Awareness Month

Amber Cava, VP of Marketing & Community Relations and Foundation, Sampson Regional Medical Center, acava@sampsonrmc.org

About the Campaign

The Pink Brunch & Moonlight Mammo





Campaign Goals

- Generate exposure for hospital & mammography services by capitalizing on Breast Cancer Awareness Month
- Provide education about breast cancer detection and support the cause for Breast Cancer Awareness through special activities
- Increase mammography volumes



The Pink Brunch

- 1st week day in October
- Advanced registration
- Free to public
- Fun & educational
- Floating event; 11:00 am-1:00 pm
- Healthy brunch
- Private bra fittings + coupons, compliments of local department store



The Pink Brunch

- Hand spa treatment, compliments of Mary Kay, local independent beauty consultant
- Chair massages, local massage therapist
- Bone density screenings
- Breast health education by Certified Mammography Technicians
- Self-exam tips by female OB-GYNs
- Breast Cancer Support Group information



The Pink Brunch

- Information and product display of mastectomy supplies by local DME
- Giveaways and door prizes
- Central Scheduling staff onsite to schedule self-referral, annual screening mammograms



Moonlight Mammo

- Offered extended hours every Tuesday & Thursday in October
 - 6:00 pm-9:00 pm in 2014
 - 5:00 pm-8:00 pm in 2015
- Pampered patients during appointment
 - Plush pink robes
 - Hand spa treatment
 - Private bra fittings
 - Light refreshments

- Giveaways and door prizes
- Bone density screening
- Chair massages



Campaign Planning Timeline

- 1st Annual Campaign 2014
 - July -- Began conversations with Director of Radiology
 - August -- Began coordinating logistical details
 - Late August -- Began creative development and finalized other details
 - September Placed orders for promos, door prizes, catering; scheduled ads and local media coverage



Key Players & Considerations

- Support from Radiology & Registration departments
 - Ability to staff during extended hours
 - Registration staff promoting Moonlight Mammo when scheduling October appointments
- Linen company to provide pink gowns or robes



Key Players & Considerations

- Development of partnerships with other local businesses that emphasize Breast Cancer Awareness Month
- Doctors and/or Nurse Educators
- Promoting it as a billable service



Promotional Methods

- Newspaper articles
- Print ads and web ads
- Social media posting and paid advertising
- Elevator posters, café table tents, flyers
- Local radio talk segment
- In-house promotional screens, network computer screen savers



Promotional Methods

- Cross promotion with campaign partners
- Flyer distribution: DMEs, pharmacies, physician offices, health department, women's groups, civic clubs, schools, Chamber of Commerce
- Employee newsletter, community e-Newsletter



Campaign Expenses

- Marketing Department
 - Paid advertising
 - Catering
 - Table linens
 - Door prizes and promos
 - Printing (posters, flyers)
 - Creative development



Campaign Expenses

- Radiology & Registration
 - Staffing if you do not ordinarily staff for extended hours
 - Patient gowns



Outcomes

- Scheduled an additional 80-100 mammograms during month of October
 - Operating one digital mammography machine; patients scheduled every 15-20 minutes
 - Potential greater if operating more than one machine



Outcomes

- 75-100 attendees at The Pink Brunch
- Demonstrated need for extended hours diagnostic services; 4 months later our Outpatient Diagnostic Center expanded hours two days per week



Take-Away Thoughts

- Providing Moonlight Mammograms throughout the year without diminishing the hype of Breast Cancer Awareness Month
- Expanding partnerships to ensure coverage of promoted activities for duration of campaign





APRIL: Healthcare Volunteer Week

Sandy Marshall, CAVS Director of Public Relations, Philanthropy and Volunteer Services Immediate Past President, AHVRP LRGHealthcare, Laconia, New Hampshire

National Healthcare Volunteer Week, April 10-16, 2016

- Our goal is to celebrate and recognize healthcare volunteers.
- Volunteers add value to the patient care delivery model and contribute to high patient satisfaction scores.
- Healthcare volunteers contribute an average of 100 hours per year with organizations having an average of 500 volunteers per location, all adding up to approximately 50,000 volunteer hours.



National Healthcare Volunteer Week, April 10-16, 2016

• "Volunteers are the heart and soul of both Lakes Region General Hospital and Franklin Regional Hospital. These individuals are the unsung heroes who provide heart-warming care and comfort to

patients, families and staff," Sandy Marshall, CAVS.

- Volunteers share time in patient transport, retail gift shops, traveling libraries, pet therapy and reiki and massage programs.
- Volunteers can be found in the ER, hospice, palliative care, oncology, pediatrics, cardiac care, rehab, maternity, admissions, discharge and out patient departments just to make a few.
- Mega celebration events take place during National Healthcare Volunteer Week.























2016 National Healthcare Volunteer Week Theme



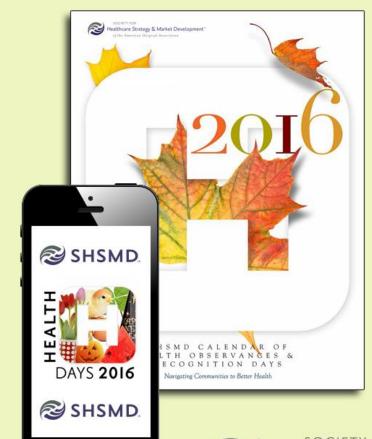
• AHVRP, <u>ahvrp@aha.org</u>, 312.422.3939

AHVRP

Association for Healthcare Volunteer Resource Professionals

A personal membership group of the **American Hospital Association**





Download SHSMD's 2016 Calendar of Health Observances & Recognition Days at shsmd.org/calendar.

2016 Health Days App

now available for iPhone and Android! |ust search SHSMD Health Days.



SOCIETY FOR Healthcare Strategy & Market Development[™] of the American Hospital Association



Questions

February Heart Health Month: Krystal Moyers, Health Educator & Lisa Schwenk, Director of Public Relations and Community Outreach, Augusta Health, <u>KMoyers@AugustaHealth.com</u>, P: 540-932-4976

April Autism Awareness Month: Jason Jakubowski, VP, External Relations, Hospital for Special Care, jjakubowski@hfsc.org

October Breast Cancer Awareness Month: Amber Cava, VP of Marketing & Community Relations and Foundation, Sampson Regional Medical Center, <u>acava@sampsonrmc.org</u>

April National Volunteer Week: Sandy Marshall, Director of Public Relations, Philanthropy and Volunteer Services

