HDX-15 Research Report

When good isn't good enough: baselining to find best practices and prioritize digital patient experience

Health Care Internet Conference November 7, 2016



100% FOR CHILDREN

CONNECTIVE DX



"If you want to engage with influencers, try being one: contribute freely and be unique."

@JaredPiano @PhxChildrens



Rasu Shrestha, MI Danny Sands, MD Mandi Bishop Wendy Sue Swanson, N Justin Smith, MD Farris Timimi MI & more

Jared Johnson



Put Digital Health into Practice A Handbook for Clinicians

inicians and health IT advocate



Edited by Jared Johnson



"In the age of the customer, companies that are loved win."

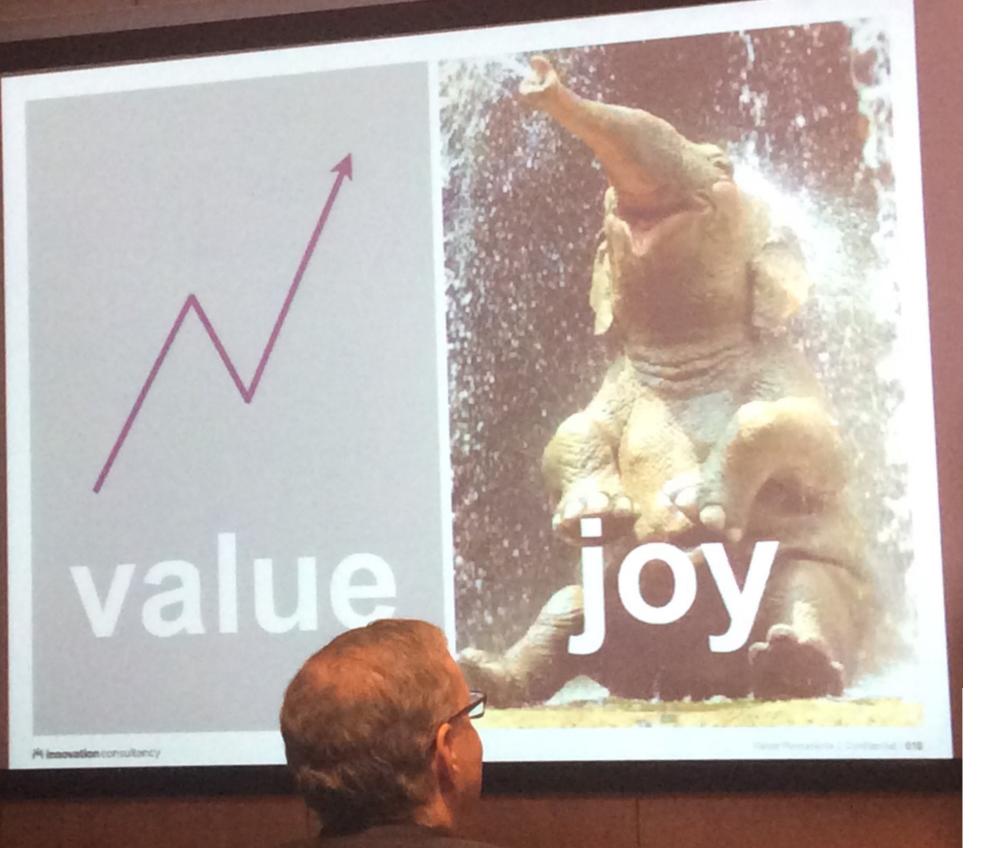


Dave Wieneke









Humanity before design **Culture as a catalyst**

Customer proximity

Mattering more

Introducing the Hospital Digital Experience Index

The Hospital Digital Experience (HDX) Index uses an objective, rigorous combination of data and observation to spotlight emerging best practices among hospital public websites. Our goal is to provide healthcare marketing and technology leaders with an objective and informed view for improving the digital engagement of their most important audiences.





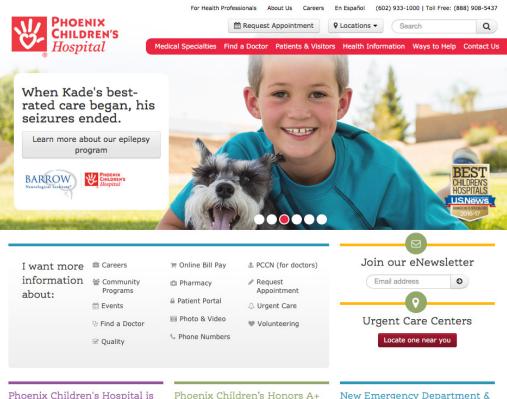
Websites are even more important

- Influence 80% of care choices
- 35% annual growth rate
- Few guideposts
- Foundation for clinical innovation



Phoenix Children's Hospital: It's a growing health system

- 6th largest children's hospital in U.S.
- Shifting to continuum of care through clinically integrated network
- Acquired general pediatrics practice
- Becoming destination hospital in Southwest, not just Arizona



I want more	Careers	📺 Online Bill
information about:	Community Programs	🕲 Pharmacy
about:	m Events	A Patient Port A
	양 Find a Doctor	🗐 Photo & Vi
	☑ Quality	📞 Phone Num

Phoenix Children's Hospital is Now Ranked in 10 out of 10 Specialties



Phoenix Children's is one of only 25 children's hospitals in the United States to make the list in all 10 specialties in 2016-17.

Learn more about our rankings

patients.

Online Services
Patient Portal
Pay My Bill
Appointment Request
Request Health Info
Request freath into

Providers



Following each visit, patients and families receive an electronic survey that asks them about their experience and care, including how they feel about their providers, 26 Phoenix Children's providers received the highest scores of 9 or 10, earning an A+ from their

New Emergency Department & Level One Pediatric Trauma Center



Construction on the new ED and Trauma Center are under way! Coming in late 2017, the facility will greatly increase Phoenix Children's ability to provide world class care to pediatric emergency and trauma patients.

Learn more about our A+ Providers >

Get the latest news and information on the new ED & Trauma Center

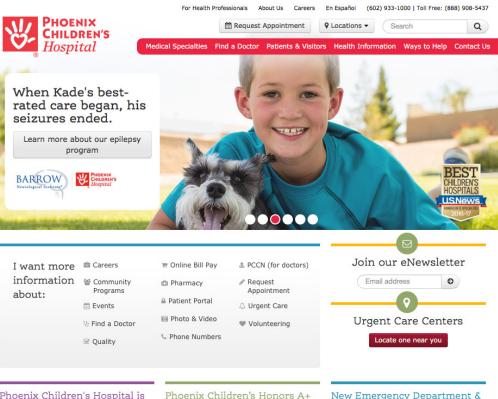
About Us Phoenix Children's lospital

For Professional Physicians Residents Fellows Nurses

Contact Us Phone Numbers Contact Us Online Locations & Directions **Urgent Care Centers**

Value of benchmarking against top hospitals as we evaluate going into a redesign phase:

How do we choose which improvements will have the greatest impact for our users?



Careers	🖷 Online Bill
Community Programs	🕲 Pharmacy
🛗 Events	A Patient Port
양 Find a Doctor	🗐 Photo & Vi
☑ Quality	📞 Phone Num
	 Community Programs Events Find a Doctor

Phoenix Children's Hospital is Now Ranked in 10 out of 10 Specialties



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Providers

Connect with us Y Twitter	Online Services Patient Portal
f Facebook	Pay My Bill
Pinterest	Appointment Request
🖸 Instagram	Request Health Info
A YouTube	Request frediti Tilo



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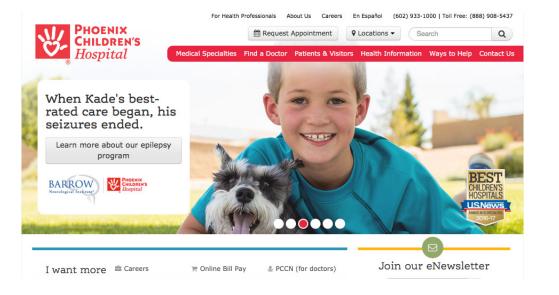
Get the latest news and information on the new ED & Trauma Center

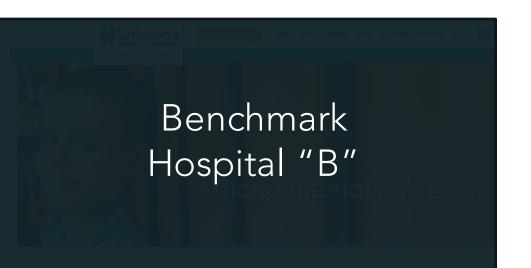
About Us Phoenix Children's Hospital

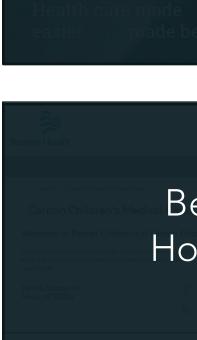
For Professional Physicians Residents Fellows Nurses

Contact Us Phone Numbers Contact Us Online Locations & Directions **Urgent Care Centers**

Testing the HDX Index on local and national peer hospitals







Benchmark Hospital "A"

Benchmark Hospital "C"

Best Hospitals 2015–16^{*} Honor Roll

- Barnes-Jewish Hospital, St. Louis
- Brigham and Women's Hospital, *Boston*
- Cleveland Clinic
- Duke University Hospital, *Durham*
- · Johns Hopkins Hospital, *Baltimore*
- Massachusetts General Hospital, Boston
- Mayo Clinic, Rochester, *Minnesota*
- New York-Presbyterian, *New York*

- Northwestern Memorial Hospital, Chicago
- NYU Langone Medical Center, *New York*
- Penn Medicine, *Philadelphia*
- Stanford Health-Stanford Hospital, Stanford
- UCLA Medical Center, *Los Angeles*
- UCSF Medical Center, San Francisco
- UPMC-University of Pittsburgh Medical Center

*U.S. News & World Report released its top hospital ranking for 2016-17 after HDX Index research was completed.

Our methodology



CLARITY

IMPACT

 Build rubrics from evaluations • Smoke-test to see if scores work Test evaluations with digital teams Compare top scored practices Measure before/after site launches

FUNCTIONALITY

USE CASES

Clarity

How do hospital websites project organizational identity, expertise and caring? We test for the use of clear and simple language and whether pathways to complete top tasks are clear or obscured by organizational complexity.

• Brand clarity

- Geographic complexity
- Plain language

Impact

Using licensed data sources, the HDX Index uses inmarket results by comparing calculated levels of website traffic, signs of engagement and hospitals' success in gaining high search authority scores and prominent search engine results on non-branded, geographically focused terms.

- Total traffic
- Search authority
- Time on site
- Search visibility

Functionality

Recognizing the broad use of search on hospital websites, the HDX Index takes a detailed look at site search and doctor finders. We test whether sites are mobile friendly and compare the quality and speed of both desktop and mobile experiences.

- Site search
- Responsive design
- Doctor finder
- Site speed

Use cases

Our testers observe how a site's organization, content and tools work together to support the completion of tasks, from becoming a patient to finding the emergency room to engaging with referring providers.

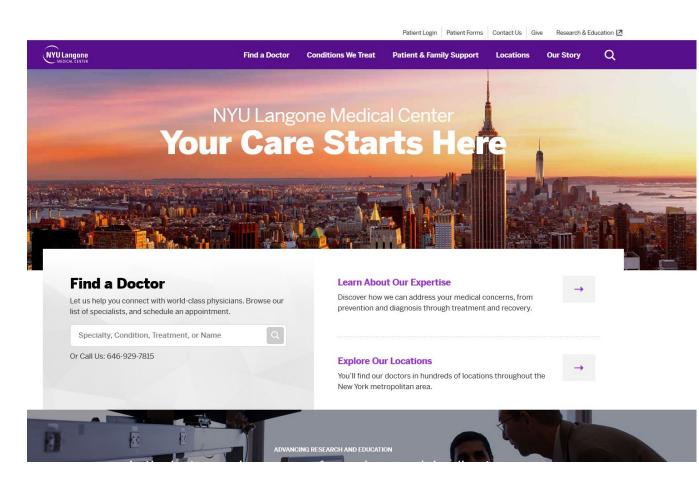
- Emergency care
- Traveling patients
- Referring physician



• Brand clarity

- Plain language
- Geographic complexity

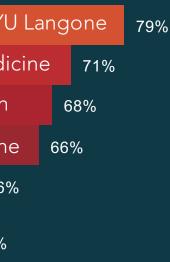
Clarity



Leaders in branding and content clarity among top U.S. hospitals

			NYU
		Penn I	Medio
	U	CSF He	ealth
Northwe	este	rn Meo	dicine
New York - Pre	sby	terian	56%
			54%
			54%
		46%	
		44%	
	4	42%	
	4 ⁻	1%	
	40	%	
	40	%	

36%



Geographic complexity

- Drive for scale and regional consolidation
- Global expansion and partnership
- Consumerization of services
- Mobility of staff and resources



topics of discussion.

Health, has spent time in China exploring opportunities to pro- sary investments to make everyone comfortable that your name vide consulting, education, training and management services [is going] above that door." for Chinese health care providers.

ing consulting firm that has a lot of experience in international include Johns Hopkins Medicine, Cleveland Clinic Foundahealth care. We are designing an exclusive model that will give tion, Mayo Clinic and UPMC. Yet, many other health systems, us a strategic and operational edge without having to hire an including Stanford University Medical Center and Ochsner army of consultants in house," Burke says. The partnership Health System, have begun establishing the infrastructure to would allow UCLA's Center for World Health to respond to promote international consulting services. Meanwhile, Houston requests such as writing business plans to build hospitals and Methodist opened an office in Dubai about eight years ago and potentially managing service agreements in China, as well as launched an office in Saudi Arabia's capital Riyadh in July projects in Vietnam, Singapore and other areas, including the And in August, Ascension, the nation's largest nonprofit health Middle East.

building their international capabilities know they face a long, care and strengthen the Catholic health ministry internationally. complicated and often resource-intensive journey, but they see this work as aligning well with their mission, helping to leverage offices in Asia and the Middle East as our initial staging point for their intellectual capital and as a means to supplement business development for years to come

Protecting the brand

Brett Spencer, M.D., partner and managing director of the Bos This decision didn't come quickly. Ralston says her orgaton Consulting Group's health care business, says the objectives nization spent a decade studying these markets and building vary widely among U.S. hospitals with aspirations to grow their relationships. The consulting offices, she notes, will have people brand internationally. And while there are many internation- on the ground to evaluate strategic initiatives from a legal and al suitors looking to align with U.S. providers, Spencer says financial risk-management standpoint. "We have lots of faculty members from America's health systems so far, generally and wisely, have



medica

Academic medical centers lead efforts to build international partnerships and business development | BY BOB KEHOE

devotes considerable time and energy to honing ventures.

ike many academic medical centers, UCLA Health been selective about lending their name to international joint

its international strategy, both in treating patients There are a lot of suitors for a relatively few number of from abroad and forging partnerships to deliver [organizations] in the U.S., and the ability to create value withcare to foreign patients closer to home. Not sur- out destroying the brand in international markets is difficult," prisingly, China and Southeast Asia have been key Spencer cautions. "It's OK to share information, but when you don't have a brand tied to it, it makes it difficult to find ways to Mike Burke, director of international services at UCLA get adequately compensated for the brand risk and the neces-

Indeed, relatively few U.S. health systems to date have "We're starting to structure a [partnership] with an exist- lent their names to overseas partnerships; some that have system, created a unit to extend its ministry and mission glob-UCLA Health and other U.S. health systems focusing on ally in support of its call to lead the transformation of health

> "We're setting up, for the first time, offshore consulting working overseas, because we understand that we need to be there with a value proposition and working those relationships that we have," says Barbara Ralston, vice president of international medical services at Stanford University Medical Center.

Geographic complexity

- Facility nomenclature •
- Data structures for staff multi-siting
- Contaminated search results
- Google Maps/PDFs aren't wayfinding •





Robert Debbs, DO, FACOG

Director, Pennsylvania Hospital Maternal Fetal Medicine Network Clinical Professor of Obstetrics and Gynecology

Obstetrics and Gynecology

(\mathbf{b}) **Request an Appointment**

Location:

Penn Medicine Washington Square Plainsboro, NJ Princeton, NJ Somers Point, NJ Voorhees, NJ Woodbury, NJ

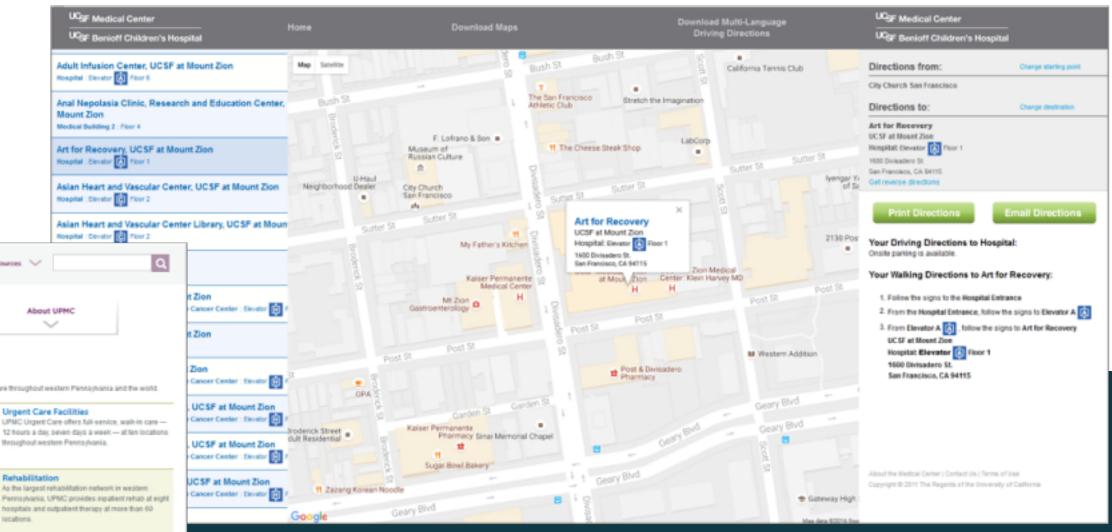


Honors (2 of 5)

- Duke
- Penn
- UCSF
- UPMC
- NYU Langone

For Patients, Families & Visitors

UPMC LIFE HANGING HEDICINE



UPMC Locations

From hospitals to specially and community health services. UPINC provides compassionate patient-centered care throughout western Pennsylvania and the world.

For Health Care Professionals

 \sim

Caneers

Resources V

 \sim

Rehabilitation

Imaging Facilities

convenient locations.

APRIL AND

MyUPMC Find a Doctor





Community Outpatient Facilities UPMC operates numerous community health and outpatient surgical facilities, along with a variety of eighborhood health and wellness services.



Cancer Care Locations With more than 35 locations and 100 affiliated encologists across western Pennsykania, UPIIIC CancerCenter



provides convenient access to the most advanced cancer care available.



UPMC brings cutting-edge health care and technologies to patients in Ireland, Italy, and other international locations.



Pharmacies UPMC's six pharmacies provide clinical and pharmacy services to UPMC patients and employees. and University of Pittsburgh faculty and staff.

UPMC Imaging Services offers early morning.

evening, and weekend hours at more than 50

<u>- X0a</u>

Retirement and Long-term Care UPMC Senior Communities provides affordable independent- and assisted-living options, along with state-

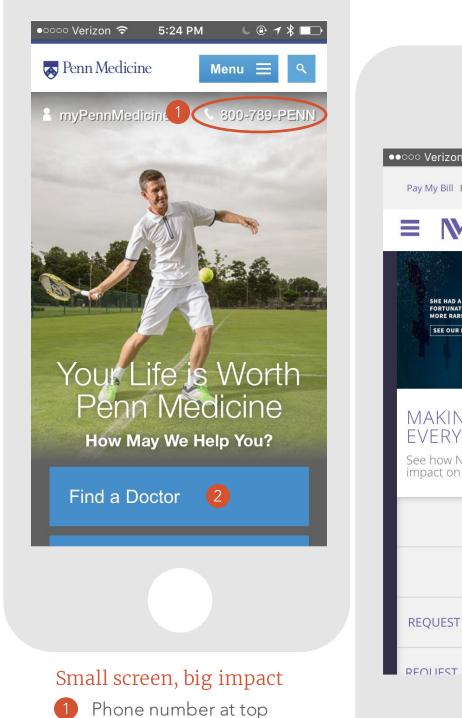


After-Hours Care Our after-hours primary health care clinics serve both UPIIC and non-UPIIC patients in the evenings and

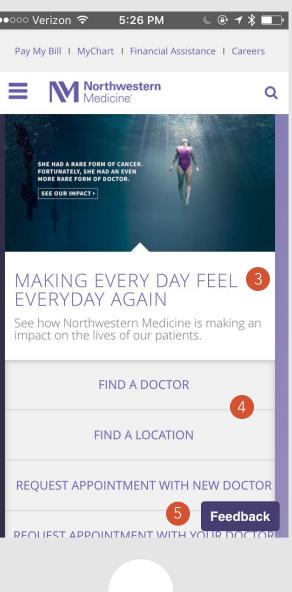


Mobile and responsive design

Ten of the HDX-15 hospitals have responsive websites. Among these, Northwestern Medicine, New York- Presbyterian, NYU Langone and Penn Medicine received top scores for providing highly effective, comprehensive mobile experiences that maintain strong branding and provide the same content and utility as their desktop experience.



Action buttons





'Mobilizing' the brand



Patient stories



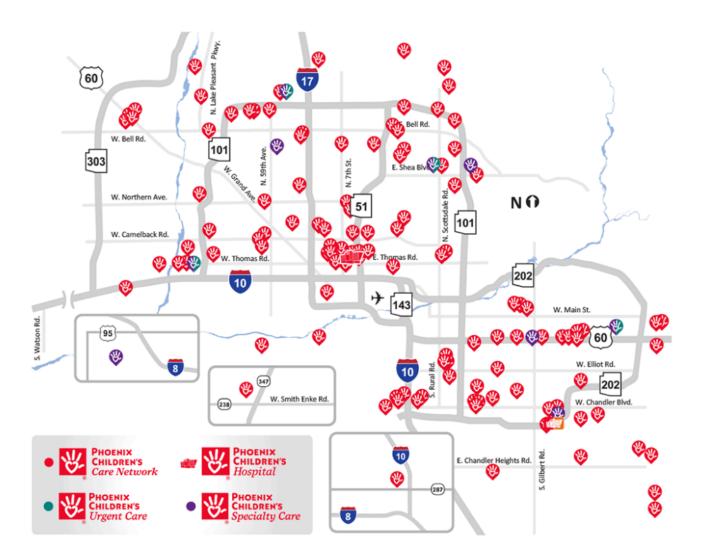
Action buttons



Feedback option

Geographic complexity: a growing challenge for digital experience

- Clinically integrated network
- Medical staff vs. network physicians
- Outside of our metro area (30-mile radius)





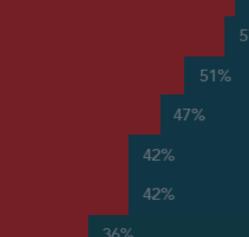
Functionality

This section of the HDX Index scores how patients experience key digital processes and features, such as:

- Site search
- Doctor finder
- Responsive design
- Site speed

Hospital system websites with the strongest functional capabilities

UC	CSF	Heal	lth	83%
Stanford I	Hea	lth	77%	6
Cleveland Clin	ic	70%		
NYU Langone	65	%		
Penn Medicine	65	%		
	64%			
	52%			
59%				
599				



57%

Four phases of search

Structure request

- Predictive entry ٠
- Pick lists
- Preset conditions

View results

- Detail for selecting
- Visual hierarchy •
- Exposed controls and • context

Filter results

- Filtering criteria •
- Context measures •

- Helpful
- Links to other • relevant content



Content experience

Step 1: Structure a request

	Find a Doo	ctor	
With	n more than 2,500 doctors, NYU Langone can pr finding a doctor, call 646-92		
	Specialty, Condition, Treatment, or Name		
	Browse by Specialty	>	
Primary		> ervices	
Our doctor help you read		 scans, we offer hroughout the ity area. 	
and treat		>	
	earn More Learn More	Learn More	



Scoring Method

SEARCH

Structure request

- Predictive entry
- Pick lists
- Preset conditions

Step 2: Receive results

Site Search Results

Looking for children's services and specialists? Search UCSF Benioff Children's Hospital

Can't find what you're looking for?

Contact the UCSF Referral Center at (888) 689-8273 or referral.center@ucsfmedctr.org

About 15 results (0.19 seconds)



Ankle Sprain | Conditions & Treatments | UCSF Medical Center An ankle sprain is a very common injury — approximately 25,000 people experience it each day. Ankle sprains happen when the foot twists, rolls or turns ...

https://www.ucsfhealth.org/conditions/ankle_sprain/



Stress Fracture | Conditions & Treatments | UCSF Medical Center Stress fractures in the fifth metatarsal bone (on the outer side of the foot) or in the navicular or talus bones (the bone that forms the lower part of the ankle joint) ... https://www.ucsfhealth.org/conditions/stress_fracture/





SEARCH

View results

- Detail for selecting
- Visual hierarchy
- Exposed controls and context

Step 3: Filter those results

Duke Health	DOCTORS	TREATMENTS	LOCATIONS	PATIENTS & VISITORS	DUKE MYCHART	Q SEARCH
Find a doctor that's right for you.						
I want to see a sp	ecialist	 in 	cancer	•	2	7
for <i>testicular cand</i> SEARCH FOR A CONDITION	CHOOSE A TYPE OF DO	CTOR	CHOOSE	A SPECIALTY	Matchir	ng results Par all
Accepting Blue Advantage	~	Located near	Enter address or zip		within Any dis	stance 🗸
✓ More filters			VISE MY CURRENT LOCAT	10N		
Sort by: Relevance						
Cary Robertson, MD Urologic Oncologist 4.8 out of 5 Accepts your insurance			Surgical	nman, MD, MS Oncologist, Urologic Oncol pts your insurance	logist, Urologist	





SEARCH

Filter results

- Filtering criteria
- Context measures

Step 4: Read or archive resulting pages

	20	NEW PATI CURRENT	ENTS: PATIENTS: <u>636.916.9920</u>				
		SPECIALTI	ES:				
		Oncology					
	James V	Hematolo	ву				
	the Henry Court	Internal M	ledicine				
	Print Profile	Send Physician Cont	tact Informaton to Phone	þ	0	-	
s,	REQUEST A CALL FOR APPOINTMENT	Send Caron E Rigd *To: *Cell Provider:	len as a text message to your mobile phone				0
	EMAIL TO A FRIEND	Location:	Select Select	•			
*	SEND DOCTORS TO YO PHONE CONTACTS	Send To Phone Terms and Condit	150 Entrance Way Saint Peters, MO 63376 Phone: (636) 916-9920				
		SMS and other ch Note: Not all Carr	4921 Parkview Place Suite 7D	pho	ne pl	an.	

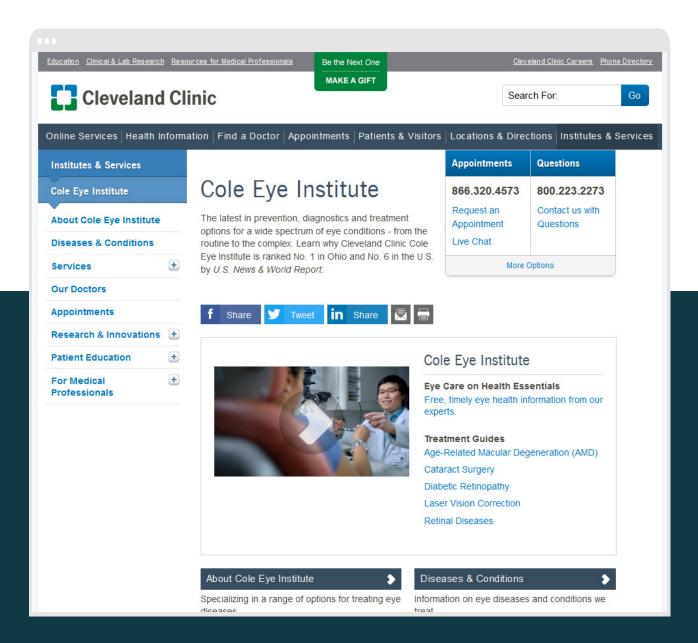


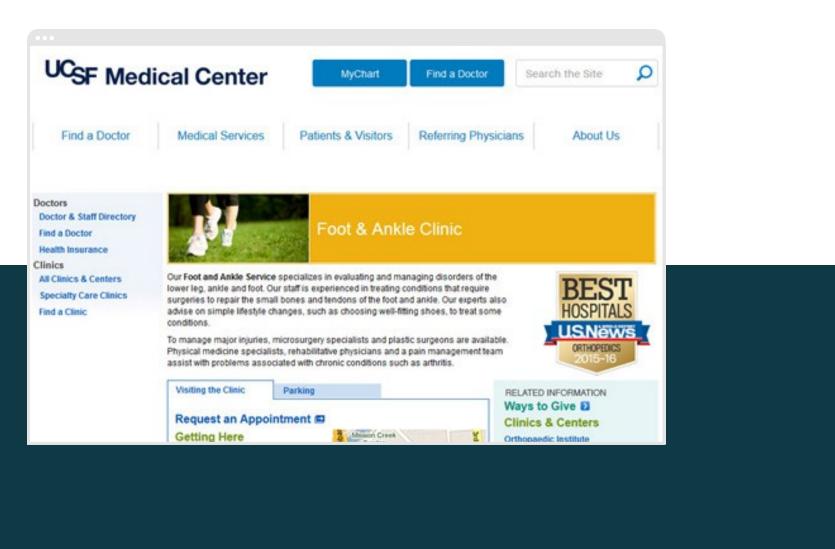


SEARCH

- Content experience
- Helpful
- Links to other relevant content

Service line sites

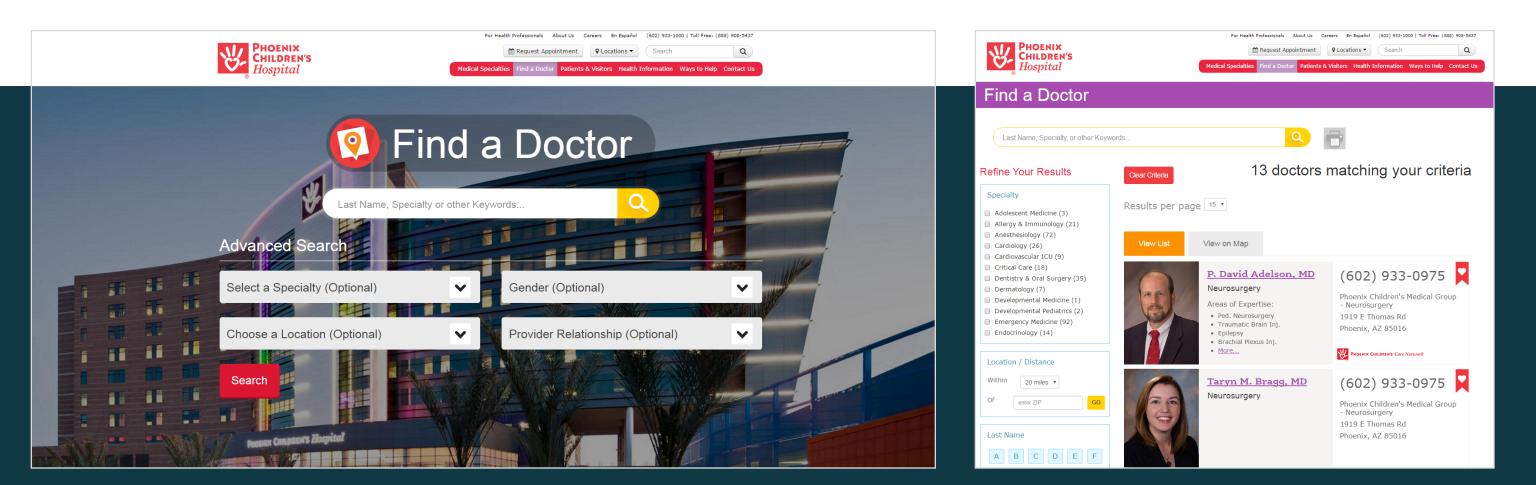






Find a doctor: user considerations

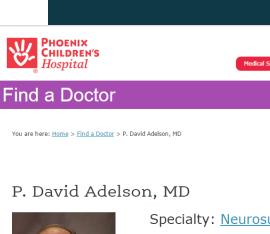
- How do users search—by specialty? Location?
- Prominence of photo, specialties, contact information





Find a doctor: staff challenges

- Docs updating their profiles!
- Include advanced practice providers (NPs, PAs)?



ABOUT THE DOCTOR:



	For Health Professionals About Us Careers En Español (602) 933-1000 Toll Free: (888) 908-5437
	Request Appointment Q Locations V Search Q
	Medical Specialties Find a Doctor Patients & Visitors Health Information Ways to Help Contact Us
Adelson, MD	🖉 Edit Profile
n, MD	
Specialty: Ne	urosurgery
Medical Staff Se	ection Chief, PCMG Division Chief
AREAS OF EXPER	TISE
EpilepsyBrain Tumors	y • Traumatic Brain Inj. • Brachial Plexus Inj. • Chiari Malformation • Neurocritical Care
Office:	Phoenix Children's Medical Group - Neurosurgery
Address:	1919 E Thomas Rd, Phoenix, AZ 85016-7710
Phone:	(602) 933-0975
Fax:	(602) 933-4257
Board Certification:	Neurological Surgery; Pediatric Neurosurgery; Adolescent Medicine
ABOUT THE DOCT	OR:

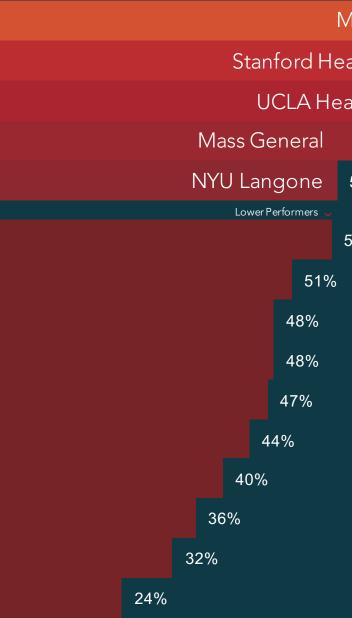


Use cases

In this section, we evaluated how a website's organization, content and tools work together to help patients complete tasks.

- Find emergency care
- Refer a patient
- Attract traveling patients
- Engage prospective patients

Top sites deliver exceptional integrated experiences



layo (Clinic	78%	
alth	67%		
alth	67%		
61%	, D		
58%			

57%

There are leaders in this area such as Northwestern Medicine, Stanford Health, NYU Langone and UPMC, which each earned the maximum score for digitally supporting their patient's journey to the ER.

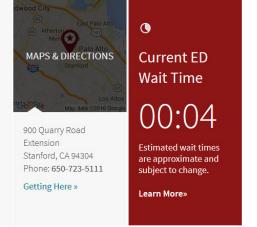


Emergency Department

ABOUT OUR DOCTORS CARE & TREATMENT FOR PATIENTS

Level 1 Pediatric and Adult Trauma Center

The Stanford ED is a Level 1 Pediatric and Adult Trauma Center serving children and adults. We treat major and minor illnesses and injuries. From arrival to discharge and every step in between, find out what to expect during your visit.



Our Doctors





Phillips Perera, MD

Emergency medicine doctor





lan Ferguson Emergency medicine doctor Emergency medicine doctor



Donald Schreiber, MD

Emergency medicine doctor

Jessica Ngo, MD Emergency medicine doctor

Tsuyoshi Mitarai, MD Emergency medicine doctor

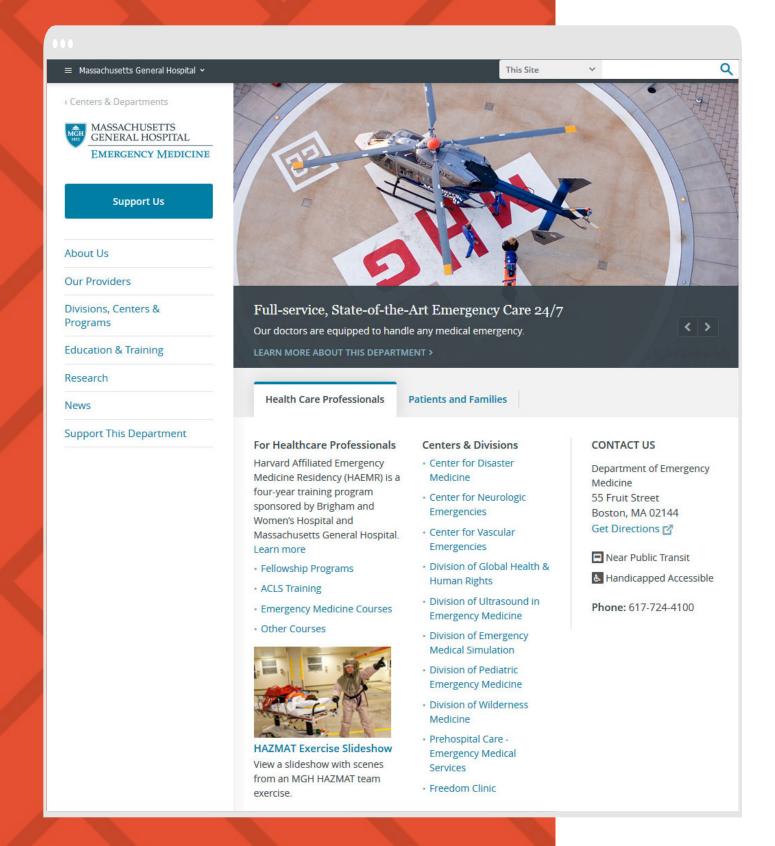




Care and Treatment for Emergencies

Expertise	>	Emergency Department Expertise	
Fast Track	>	The Marc and Laura Andreessen Emergency Department at Stanford is a Level 1 Adult Trauma	
Your Care Team	>	Center and Level 1 Pediatric Trauma Center. We are also a designated Comprehensive Stroke Center and Chest Pain Center dedicated to rapid intervention for acute stroke and myocardial	
Programs and Services	>	infarction.	
Call Back Nurse Program		The emergency department is staffed by board certified emergency medicine doctors, doctor	
Wait Times	>	assistants, and nurses.	
What to Expect	>	Members of our team have been recognized nationally and internationally for their clinical care, teaching, research, humanitarian efforts, and contributions to advancing the specialty of	
FAQs	>	emergency medicine.	

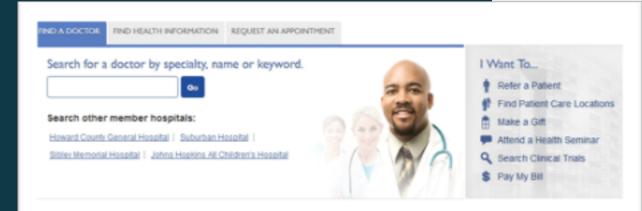






Referring providers

Connecting to patients through referral relationships

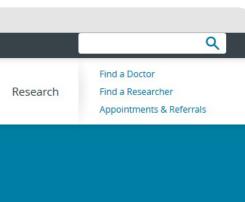


Referring patients: there's an app for that

Several of the HDX-15 hospital systems have deployed applications for referring providers, including Cleveland Clinic, Mass General and Mayo Clinic.

•			
Patient Gateway Patient & Visitor Info For He	ealth Professio	nals Careers News Givi	ing
MASSACHUSETTS GENERAL HOSPITAL	Condition: Treatment		Education & Training
Appointments & Refe equest an appointment or second opinion, r lassachusetts General Hospital's secure onlin	refer a patien	t, find a doctor or view test r	results with
Get Started New Patients Existin	ng Patients	Referring Providers	
Submit an Online Request or Access Patient Records		Call the Referral Manag 855-477-4755	ement Offlce:
Refer your patient to a specialist at Mass General or view patient records through Partners HealthCare Physician Gateway Use online form only for appointments not needed within 72 hours.		The Referral Managemen available Monday-Friday, Search our physician dire choosing a doctor.	8:30 am-5:00 pm.
Refer Your Patient	or	Request a Non-Acute Inp	atient Transfer
		\$877-MD-REFER (877-63	7-3337)





BILLING AND FINANCIAL ASSISTANCE >

Read more about our billing process and learn how Partners HealthCare can assist patients to pay their medical bills.

EXECUTIVE HEALTH SERVICES >

Find information about risk factors and early manifestation of disease or register for a network of primary care and specialty services at Mass General and around the world.

INTERNATIONAL PATIENT CENTER >

Receive assistance with appointments, transportation, language-interpretation services and other administrative details.





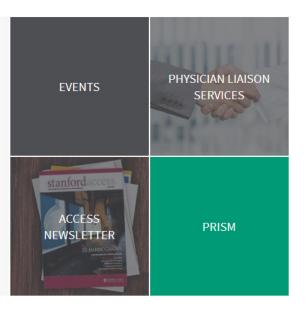
Conditions & Treatments

Patients & Visitors V MyHealth Login V

Referring Physicians

The decision to refer a patient to Stanford should be easy. We also want the referral process to be easy for you, your staff, and your patients. TO REFER A NEW PATIENT Fax a completed referral form to 650-320-9443 TO TRANSFER A PATIENT

Call the Transfer Center anytime at 1-800-800-1551



Referral Assistance

When you refer to us, we will keep you informed of your patients' progress to ensure a smooth continuation of care. If you ever have trouble reaching the right member of our team, please call the Physician Helpline at **1-866-742-4811** to speak with a nurse who can help you with:

- Navigating referrals to the appropriate clinic or specialist
- Connecting referring physicians and Stanford faculty via phone
- · Updating referring physicians on the patients' progress

Physician Liaison Services

Our highly trained and responsive physician liaisons are ready to help you make the most of your relationship with Stanford.

Meet our liaisons »

PHYSICIAN HELPLINE

Phone: 1-866-742-4811

Fax: 650-320-9443

Business Hours

Monday – Friday 8 a.m. – 5 p.m. (PST)

Helpline Details »

FIND A DOCTOR OR MAKE AN APPOINTMENT: (855) 925-0631 ENEXPENDENCE Image: Contact Us Find a Doctor Request an Appointment Medical Services Find a Doctor Request an Appointment Medical Services FOR Professionals > For Physicians FOR PHEALTH CARE PROFESSIONALS FOR PHYSICIANS For Professionals V For Physician Quick Contact It's a challenging time to be a physician. There are m individualized patient care has never been stronger. Physician to Physician Quick Contact V When you want or need support in patient care, con gwish Hospital. Women & Infants Referral V Whether for a consult or an admission, Barnes-jewish supporting your patient treatment and maintaining result is optimum team care and increased satisfact and convenient to u days a week to reach this centralized resource. One days a week to reach this centralized resource. On				
Image: Second				
Hospital Find a Doctor Request an Appointment Medical Services Home > For Professionals > For Physicians FOR HEALTH CARE PROFESSIONALS For Professionals FOR PHYSICIANS Physician to Physician Quick Contact FOR PHYSICIANS Physician to Physician Quick Contact It's a challenging time to be a physician. There are m individualized patient care has never been stronger. Maternal Fetal Transport to Barnes-Jewish Hospital When you want or need support in patient care, con jewish Hospital. Women & Infants Referral Whether for a consult or an admission, Barnes-Jewis supporting your patient treatment and maintaining in result is optimum team care and increased satisfacti To connect you with specialist partners and valuable number reserved exclusively for physicians who war specialist at Barnes-Jewish Hospital, a national healtit of Call, Many Resources Washington University School of Medicine Direct Admission - You'll be connected to a spe directly admitted for faster, streamlined care. Hospitalist Service Direct Admissions - You'll be connected to a spe directly admitted for faster, streamlined care. For Nurses > Laboratory Test Catalog Education for Medical Professionals > Timely Appointments - Your call to arrange an oppointements - Youre call to arrange an oppointements - Youre call to ar	FIND A DOCTOR OR MAKE AN APPOIN	ITMEN	NT: (855) 925-0631	
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Could our digital website experience have changed this parent's one-star experience?

	Ryan Luithle	Rating	Review posted on
-		****	Oct 14, 2016

Told me I had to take my 4 year old son to the ER without being seen. Apparently it's only a children's after hours urgent care from 5pm -11pm M-F. This is the 3rd time we've gone to this location, yet the first we've been turned away. Previously we've had negative experiences with the treating pediatricians. If your in a semi "urgent" situation with one of you precious children...do yourself a favor and skip this place all together. You're better of driving to their main campus in Phoenix.

Should I go to the ER or urgent care?

Urgent care hours >

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Phoenix Children's Scottsdale - Specialty and Urgent Care Center Location

Our 6,000 square-foot Scattsdale <u>Sociality</u> and <u>Urgent Care</u> Center is bringing world-class pediatric care closer to patients and families in Scottsdale and the East Valley. The Center has some of the most updated technology and services and is staffed by pediatric subspecialess, nurses and rehnkcins all trained to be 100% for children.

6990 E Shea Blvd

Lobby hours:

Mon - Fri: 8 a.m. - 5 p.m. by appointme

Phoenix Children's Spec	ialty 8 🚽 📑	Cectus Rd	- x 🚢
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Specialty services include

The Scottsdale Center's clinic features 10 examination rooms, one treatment room and one radiology/fluoroscopy suite. A range of pediatric specialities and services are offered at the center, including:

Physician Specialty Servi

- Developmental Pediatrics
- Endocrinology
- Neurology
- <u>Neurosurgery</u>
- Orthopaedics / Sports media
 Data Management
- Palmonology
- Speech Thera
- Unology

Diagnostic Services

· X-ray

EKGs

- Pulmonary Function Testion
- Swallowing Function Studies (Modified Barium Swallow

Specialty care hours:

and the second sec

Common conditions seen at our Urgent Care Center:

Phoenix Children's Urgent Care - Scottsdale Center offers advanced pediatric-only urgent care in the evenings and weekends. Services are provided by doctors and nurses with advanced training in bath emergency and pediatric medicine.

- Abdominal pain
- Asthma and whe
- Cold and flu
- Dehydratic
- Diamhea
- Ear infectio
- Eye irrigation a
- Fever
 Environ body comoval (court, none)
- Headaches
- · Minor laceration and wou
- Ninor but
- Rash
- Respiratory infections

· Sprains, strains, and fracture

Urinary and kidney tract infecti

- vurnung

asyanced pediatric-only urgent care in the evenings and weekends. Services are provided by options and nurses with advanced training in t ememory, and pediatric medicine.

Common conditions seen at our

- Abdominal pain
- Allergic reactions
- Asthma and whee
- Cold and flu
- Dehydrati
- Ear infert
- Eye irrigatio
- Fever
- Headsches
- · Ninor laceration and wound car
- Minor burns
- Rash
- Respiratory infections
- Serains, strains, and tracture
- Vomiting

Urgent care hours:

Mon - Fri: 5 p.m. - 11 p.m

Impact

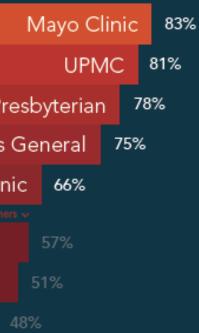
The HDX Index whether hospital websites have gained standing in local web searches. Scores are driven by:

- Ordinal rank of unique visits
- Visitors' time on site
- Site authority score (Google)
- Search visibility (nominal score)

Hospital systems with
the strongest market imp

		New York	k Pre
		Ma	ass (
	(Cleveland (Clini
			4
		48%	
47%			

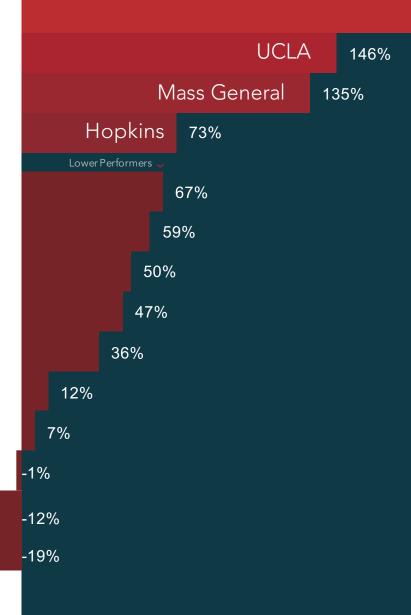
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Although patients' increasing web use is widely reported, our data shows this growth is uneven and concentrated among a set of 'up and coming' hospital systems.

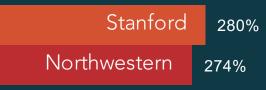
Growth in website use is concentrated among "fast gainers"

Calculated two-year growth rate (based on unique monthly visitors)









Volume concentrated by publisher

Mayo Clinic has achieved a scale in health publishing which differentiates it from other clinical leaders on the web.

Mayo Clinic

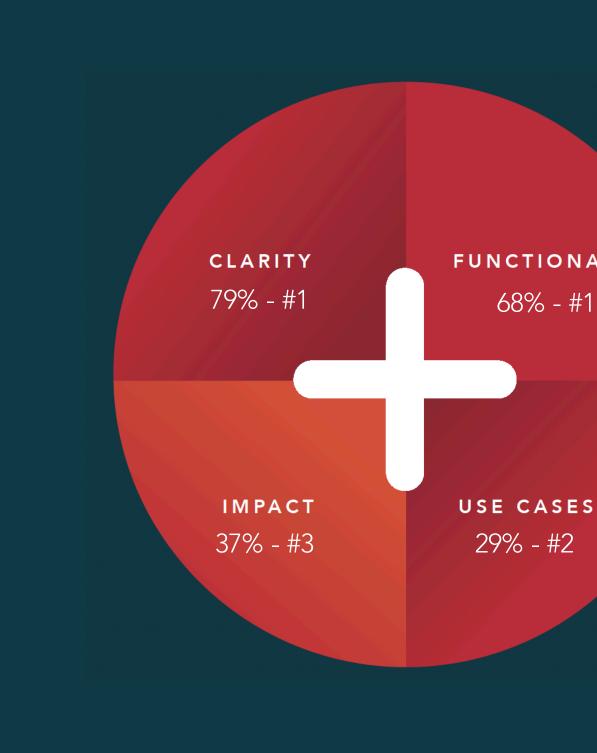
Cleveland Clinic Hopkins UPMC Mass General

Mass General and Johns Hopkins are fast growers, but Mayo Clinic and Cleveland Clinic have established a publishing scale that gives them materially greater reach.



Phoenix Children's Results

Compared with 3 industry peers

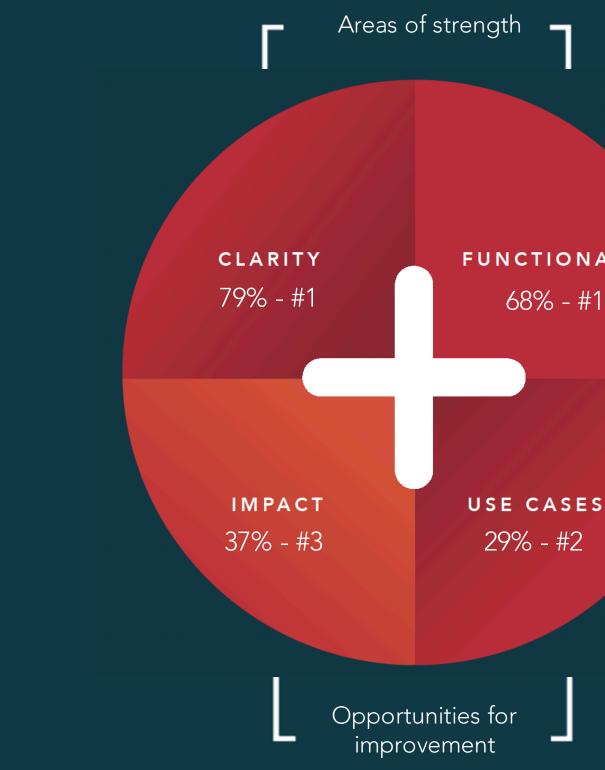


FUNCTIONALITY

68% - #1

Phoenix Children's Results

Score of 53 when compared with 3 industry peers



FUNCTIONALITY 68% - #1

HDX–15 hospital system scores and notable strengths

67	Mayo Clinic #1 in market impact and usability	58	New York-Presbyterian #1 time on site, strong in mobile design and branding	50	Penn Med Leader in mc and geodata
64	Stanford Health Search-forward experience, strong referring MD	56	Mass General Multilingual traveling patient pages	49 (tie)	Johns Ho p Best website
62	Cleveland Clinic Strong on telemedicine, physician reviews, home page routing, traveling patient resources	54 (tie)	UCLA Health Early use and promotion of telemedicine	49 (tie)	Barnes Jev Strong referr doctor profile
60 (tie)	NYU Langone #1 in content and brand clarity	54 (tie)	UPMC Strong market impact, ER site, geodata usage	41	Duke Med Dynamic doc doctor reviev
60 (tie)	UCSF Health #1 in site functionality, strong department page design	53	Northwestern Medicine Tied for highest traffic growth, mobile design leader	37	Brigham a Extensive mu

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<mark>pkins</mark> e readability

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and Women's nultilingual auto translation

Jared Johnson

@JaredPiano @PhxChildrens



Thank you!

Dave Wieneke

@UsefulArts @ConnectiveDX