BEYOND POSTING



Using Social to Boost Marketing, Strengthen the Customer Journey, and Break Down Silos

"SOCIAL MEDIA IS NATURAL"

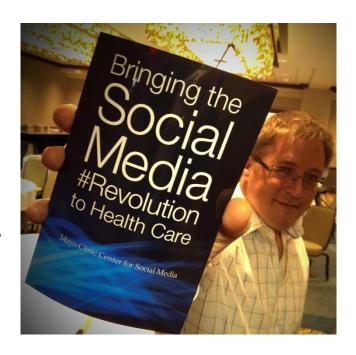
It has leveled the playing field.

Patients can communicate at any time, sharing fears of ill-fated diagnosis with distant friends and families.

They can connect with people across the world, finding support and companionship.

They can question whether their doctor gave the right diagnosis or express concern with their experience.

– Chris Boyer, 2012



Number of people using social media platforms, 2004 to 2019 Our World in Data Estimates correspond to monthly active users (MAUs). Facebook, for example, measures MAUs as users that have logged in during the past 30 days. See source for more details. ♣ Add Facebook 2 billion YouTube 1.5 billion Whatsapp Instagram 1 billion WeChat Tumblr TikTok 500 million Reddit Twitter **Pinterest** Snapchat MySpace 2006 2008 2010 2012 2014 2016 2018 2019 2004

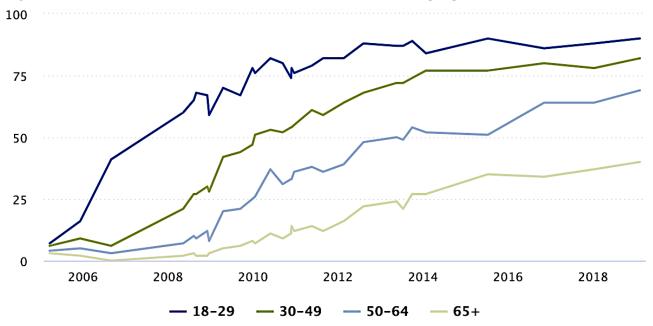
https://ourworldindata.org/rise-of-social-media



CC BY

Source: Statista and TNW (2019)

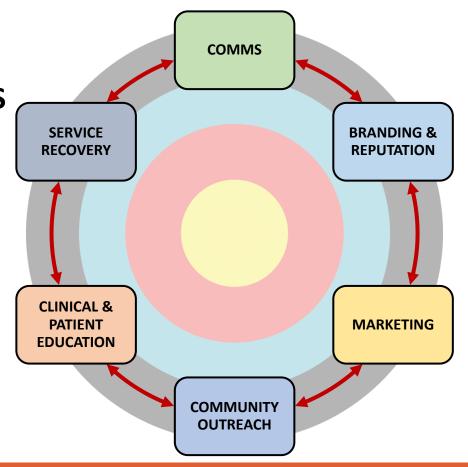
% of U.S. adults who use at least one social media site, by age



https://www.pewresearch.org/internet/fact-sheet/social-media/

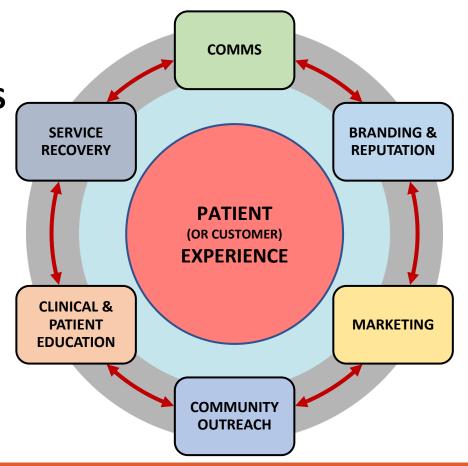


SOCIAL USE
WITHIN
HEALTH SYSTEMS





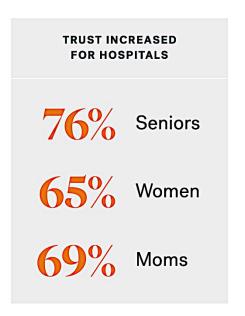
SOCIAL USE WITHIN HEALTH SYSTEMS





Seniors, women and moms pay significant attention to healthcare issues and have a lot of faith in hospitals.

TRUST RATINGS FOR HOSPITALS		
93%	Seniors	
86%	Women	
79 %	Moms	

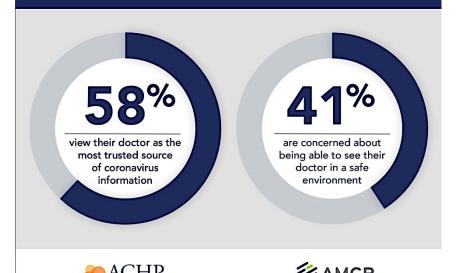






https://jarrardinc.com/covid-services/covid-19-resource-national-coronavirus-survey-results/

Trust in doctors is high, but respondents worry about the safety of traditional clinics.

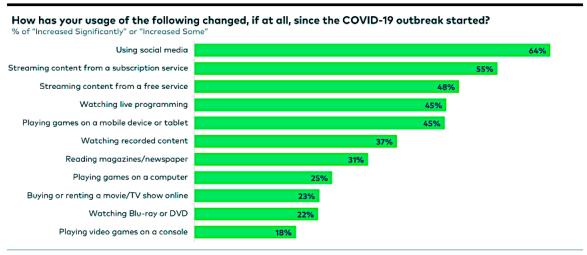


ACHP and AMCP partnered with Leede Research to survey of 1,263 adults aged 18-74, online by invitation only from May 1-6, 2020. The margin of error for the data is +/- 3.0 percentage points.

https://achp.org/research-breakdown-of-changes-in-consumers-health-care-behavior-during-covid-19/



Media Consumption Influenced by COVID-19





*Numerator Survey 4/14/2020 – Shoppers with confirmed purchases week prior | n=1094

https://www.numerator.com/resources/blog/update-impact-coronavirus-covid-19-consumer-behavior-us-6



Despite the pandemic, one thing remains clear...

...social media is relevant for us & for our patients





Are you thinking about customer journeys rather than just touchpoints?



Are you thinking about customer journeys rather than just touchpoints?

How connected are your data? Are you gathering the right information?





Are you thinking about customer journeys rather than just touchpoints?

How connected are your data? Are you gathering the right information?

Do you truly understand why customers are doing what they're doing?







Are you thinking about customer journeys rather than just touchpoints?

How connected are your data? Are you gathering the right information?

Do you truly understand why customers are doing what they're doing?

How relevant are your communications and interactions?









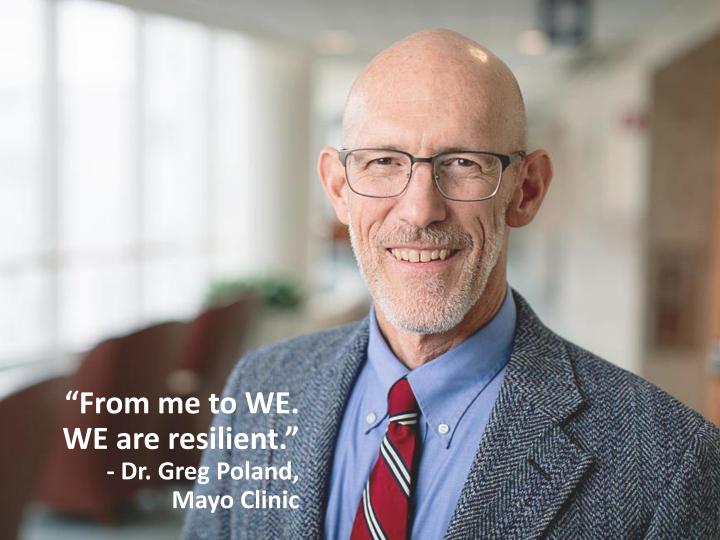
Are you thinking about customer journeys rather than just touchpoints?

How connected are your data? Are you gathering the right information?

Do you truly understand why customers are doing what they're doing?

How relevant are your communications and interactions?

Do you have the right people, processes, technology, analytics to support your efforts?



Mayo Clinic: Dr. Greg Poland





Dr. Greg Polano

Professor of Medicine and Director of the Mayo Vaccine Research Group at the Mayo Clinic in Rochester, Minnesota.

www.wsj.com/articles/states-are-reopening-with-no-clear-picture-of-u-s-cor...



















- Launched on 3/12/20 (has since expanded to other platforms)
- Extended reach to well over
 1200 followers just on IG
- Content is relevant, engaging and self-created
- Cross-promoted articles and links to more resources
- Supports patient education, communications and branding





"What do we know and what can we do to protect ourselves physically and mentally?"

COVID-19 Q&A

Instagram Live Inesday, 3/25 - 8pm FST

Dr. Gregory Poland with Caroline Poland, LMHC, LCAC, CCTP, CCFP, NCC EMDR Trained Therapist & Flash Trained Therapist

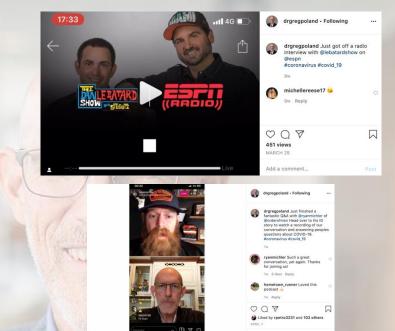








drgregpoland - Following





WS.I



Add a comment

drgregpoland · Following

HEALTH

States Are Reopening With No Clear Picture of U.S. Coronavirus Cases

Across the country, lockdowns are easing. But inadequate testing, varied reporting standards and a lack of coordination make it hard to get a handle on case counts and national trends.







Add a comment... Po



Mayo Clinic Q&A: News briefing with Dr. Greg Poland

Mayo Clinic 1.6K views • 1 month ago

On the Mayo Clinic Q&A podcast, Dr. Gregory Poland, an infectious diseases expert and head of Mayo Clinic's Vaccine Research ...



Dr. Gregory Poland - COVID-19 - March 26, 2020 - Questions answered by a Mayo Clinic expert

Mayo Clinic 5.3K views • 2 months ago

Stay-at-home orders, how the virus that causes COVID-19 behaves, and specific surfaces the virus lives on make up some of the ...



Questions and answers about the 2019 Novel Coronavirus outbreak - Dr. Gregory Poland

Mayo Clinic 3.6K views ⋅ 3 months ago

"The coronavirus is in the same family of viruses that SARS (severe acute respiratory syndrome) and MERS (Middle East \dots



The ecology of coronaviruses - Dr. Gregory Poland, Director of Mayo Clinic's Vaccine Research Group.

Mayo Clinic ● 11K views • 3 months ago

The World Health Organization (WHO) declared the recent coronavirus outbreak a global health emergency and has given it an ...



Dr. Gregory Poland, director of Mayo Clinic's Vaccine Research Group, discusses novel coronavirus

Mayo Clinic **②** 28K views • 4 months ago

 $Read: https://newsnetwork.mayoclinic.org/discussion/infectious-diseases-a-z-novel-coronavirus-outbreak/\ More\ health\ and\ ...$



Dr. Gregory Poland discusses the 2019-nCoV (coronavirus update2)

Mayo Clinic ❷ 13K views • 3 months ago

Citing concern for additional international spread, the World Health Organization (WHO) has declared the recent coronavirus \dots



#KIMMEL

Jimmy Kimmel and Guillermo Learn How to Wash Their Hands

1,464,169 views • Apr 1, 2016









SUBSCRIBE



Jimmy Kimmel Live

16.7M subscribers

Washing your hands is very important. Jimmy wanted to make sure he was doing it right, so we got in touch with a doctor at the Mayo Clinic in Minnesota named Dr Poland. He is a specialist in infectious disease and he flew all the way to LA just to teach Jimmy and Guillermo how to wash "Social media was the connective tissue that knitted all this together"

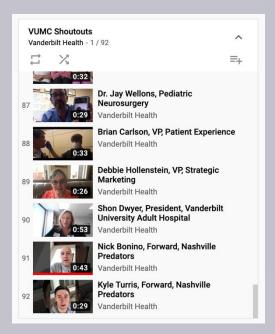
- Cynthia Manley Vanderbilt Health



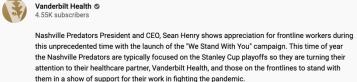
VANDERBILT W HEALTH

Vanderbilt Health: Nashville Predators "We Stand With You"

- Idea developed organically through YouTube playlist: "VUMC Shoutouts"
- Reframed the existing sports sponsorship











VANDERBILT W. HEALTH





CD 2 21



We love these new signs that the Nashville Predators delivered to our main campus, Monroe Carell Jr. Children's Hospital at Vanderbilt and Vanderbilt Wilson County Hospital! We've seen many smiles as people have seen this encouraging message. Thank you to everyone who has stood with us during this time.





To all frontline workers. We Stand With You.

Head to Vanderbilt Health's Instagram (@ VanderbiltHealth) and

leave a comment of support on their latest post, Ma.,. See More

2 Shares

Vanderbilt Health - Nashville Predators partnership

MEASUREMENT:

- Quantity of downloaded merchandise
- Attendance at Gnash appearances on campus
- Social media reach metrics

"Ultimately, though, our employee engagement scores in our annual culture survey is the big metric we're trying to move. The others are KPIs of the activity itself."



Vanderbilt Health: Community partnership with Nashville musicians

VANDERBILT WUNIVERSITY
MEDICAL CENTER

DEDICATE

DISCOVE

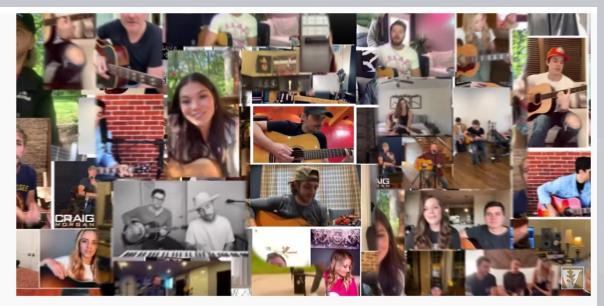
ER DONATE

Gratitunes FOR VANDERBILT UNIVERSITY MEDICAL CENTER

Thank your doctors, nurses, and staff of Vanderbilt University Medical Center with a song.

DEDICATE A TUNE

https://www.gratitunes.org/



#Gratitunes #VUMCheroes
Gratitunes, Narrated by Brad Paisley

FOR VANDERBILT UNIVERSITY MEDICAL CENTER

The Nashville music community response to COVID-19 was immediate. Every day, for 30 days, artists dedicated songs to say "thank you" to the frontline caregivers at Vanderbilt University Medical Center. Brad Paisley kicked off the series on March 30, Doctors' Day, and called it GRATITUNES. The official Gratitunes playlist was created, including thousands of songs dedicated from community members, which played throughout COVID-19 testing sites and was made available for all staff to stream. We are in awe of the incredibly supportive community we have here in Nashville, and beyond. From all of us at VUMC, thank you. #Gratitunes #VUMCheroes

DEDICATE A TUNE

https://www.youtube.com/watch?v=XOxItmLEuhA

DONAT





TheWigMusic

#weekendesCAPEplan airing
TONIGHT 12-3am (EST) feat.
#Boston DJ/producer #TripReport
on @WOMRradio

Tune in at
https://t.co/ydvoug/Q7/. OR catch
after at https://t.co/PqP9kAl2V4
#graftunes
https://t.co/hEvhbjYRHk



@THEWIGMUSIC 1 HOUR AGO f



Happy Saturday, y'all! Today, I'm sharing my Gratitune "Find A Way" with the staff at Vanderbilt University Medical Center to show my deep gratitude and support for the hard work they are doing to keep our community safe. A Join me in sending #Gratitunes to the medical staff at vanderbilthealth at the link in my bio. The playlist will be streamed for the staff on the front lines of COVID-19, bringing joy through the power of music. You can also share your thanks on socials by posting a message using #Gratitunes and #VUMCHero

WEEK AGO





 O

The world is a little crazy and 2020 has lost its ever loving mind but there are smiles in the little things like having a flower & doodled on your "I passed my temperature check so I can go to work today" sticker & Thankful for our wonderful staff who do the little things to brighten our days. #vumcheroes #vumcrocks #bekind #loveyourneighbor

B WEEKS AGO



OR VANDERBILT UNIVERS



Andy Heppelle #HopeMatters

Thanks for sharing Tom Lloyd @CapgeminiASE #CapgeminiASE Capgemini #Gratitunes Vanderbilt University Medical Center https://t.co/tr/157q2Hqy



2 WEEKS AGO





CATE A



I'm sharing my Gratitune "If It Ain't One Thing" with the staff at Vanderbilt University Medical Center to show my gratitude and support for the hard work they are doing to keep our community safe.



(0)

The nurses I get to work with everyday are the best of the best this week and every week #nursesweek2020 #teammicu #happynursesweek #nashville #vumcheroes

3 WEEKS AGO







Elton A.J. Menezes &

RT @calebleemusic I'm sharing my Gratitune "Find A Way" with the staff at @VUMCHealth to show my gratitude and support for the hard work they are doing to keep our community safe.



Sending a special thank you and a song of encouragement to health care workers and those at vanderbilthealth for their service during this pandemic. My "Gratitune for you all is "Your Wings" Submit your own at gratitunes.com, or send your own message of encouragement to health care workers using the "YOUNCHORDER" FORTHUNGS "Gratitunes" "YOUTWINGS "Gratitunes"

PR 23 2020





SICU Staff

#SICUSTRONG Thank you SICU!



VUMC Heroes

Thank you for all that you do!



Nursing staff at Vanderbilt

We love you and all you are doing right now.
We thank you for your service, for your care,
for risking your own health for us. Thank you
from my family to yours from the bottom of



Megan Johnson

An inspiration to women everywhere that they can run the world and do it all! Happy Doctor's Day!



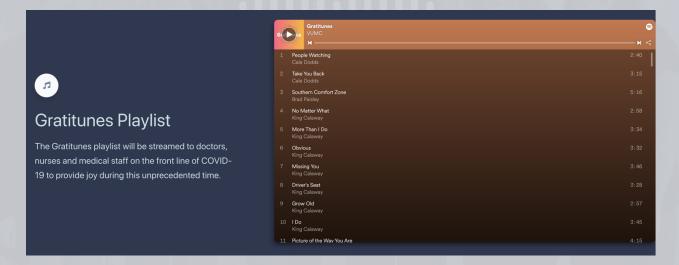
Nurses at Vanderbilt

Thank you for being the heroes of this unexpected and scary situation. You rock and are so appreciated! Xoxo



Rachel

Ty for all you do , stay safe. We love you.



To continue to show support for the staff on the frontlines of COVID-19, Brad Paisley surprised over 600 nurses at the virtual Vanderbilt 2020 State of Nursing to send additional thanks to those on the frontlines.



"These are things that make it feel like so much more than just a hospital to me" – Brad Paisley

https://youtu.be/v1H_JvEq3aE



Intermountain Health: Using reviews to impact quality and gather "voice of customer"

- Effort spear-headed by Amanda Gold & Dr. Pendo
- Analyzes social media reviews & comments
- Presented feedback in operations meetings for quality improvement efforts
- **Developed social content to answer** questions that are asked
- "Staff: Excellent Service: Outstanding Facilities: Clean and Impressive"
- "The room was nicer than a lot of hotel rooms I have stayed at."
 - "Having worked in customer service I was blown away at the way I was treated."



Like · Reply · 19h



* * * * 5 months ago I have had 3 procedures and my wife has had one in the

Endoscopy/Colonoscopy department. My son visited the ER when he had an allergic reaction to some nuts he ate. All of our experiences with the Riverton Hospital have been great. The staff has been helpful, friendly and easy to work with.





Do you know when IHC will let surgeries that require a hospital stay happen??? Many of us have been waiting. Yes been in touch with Dr

Like - Reply - 6d



I have several questions for you.

1. when a person has tested positive for COVID-19 and has been guarantined to their home with other family members who live there and they get sick. Are you testing them for COVID-19? If not, why? Are you including the family members in the count of infections in Utah if they are not tested?

- 2. If an Elderly person has died of complications of pneumonia, respiratory conditions or flu like symptoms. are you testing them for COVID-19? If not, why?
- 3. Are you testing anyone who has died at home, in a nursing home, hospitals or rehab centers that had flu, respiratory conditions or pneumonia? If not, why?
- 4. I'm very concerned especially for our veterans in a Utah veterans nursing facilities. Are you testing deaths for COVID-19? If not, Why? Is there someone other than the government watching over these elderly veterans to insure they are not taking

Hydroxychloroguine to treat COVID-19 or any other unproven treatment that could kill them? If Veterans at nursing facilities in Utah test positive for COVID-19 are they added to the Utah Count?

Thank you for taking your time to respond to these questions.



Intermountain Healthcare was live.

May 26 at 3:19 PM - *

COVID-19: With Allie McLeod







1 Comment 12 Shares 4.6K Views





Intermountain Healthcare

May 25 at 12:57 PM - *

Today we are joined by Dr. Valerie Bentley, Psychologist and Mindfullness Program Coordinator to talk about happiness, specifically around how you can be happy during this time.

Intermountain has developed a Suicide Prevention Interactive Training course available to anyone hoping to learn more about how they can help prevent suicide. That course is available at IntermountainHealthcare.org/ZeroSuicide.

COVID-19 Hotline: 844-442-5224... See More





2 Shares 1.8K Views



+ Follow ***

This episode of our weekly LinkedIn Live series—Leadership at the Forefront of COVID-19-Dr. Anne Pendo, senior medical director in the Office of Patient Experience (OPE), asks Dr. Tamara Moores Todd Todd, medical director for care transformation and information services, about her experience as the Clinical Informatics project lead for COVID-19 testing. Tamara speaks about leveraging technical tools used at Intermountain to create better patient outcomes while improving both the patient and provider experience.

#Leadership #IMTNCovid19 #covid19







Intermountain Healthcare 49,924 followers

+ Follow ***

△ Like ☐ Comment ➡ Sh

In a new weekly series Leadership at the Forefront of COVID-19, Dr. Anne Pendo, senior medical director in the office of patient experience, asks Dr. Kristin Dascomb about her experience leading as the medical director for infection prevention during this rapidly changing environment. Watch Dr. Dascomb describe how her team has adapted to the an influx of requests, continual changes in guidance, and managing time and personal priorities to avoid exhaustion. This series will highlight caregivers in all areas of our organization whose roles have greatly evolved during this pandemic. See how they've stepped up to the plate, challenges faced, lessons learned, and the impact made during this time of critical need.

https://lnkd.in/gxjZQDY



Leadership at the Forefront of COVID-19 - Kristin Dascomb, MD voutube.com

O O 64 · 2 Comments

"I think this health crisis created opportunities for our team to do our very best work."

> - Amanda Todorovich Cleveland Clinic



Cleveland Clinic: Developing health AND healthcare content



For your safety and those around you, we have taken the following steps:



Limited and screened visitors SEE OUR UPDATED VISITOR RESTRICTIONS



Continued extensive cleaning CDC GUIDELINES WE ARE FOLLOWING



Required masks for our caregivers READ OUR MASK GUIDELINES

We ask that you help us maintain a safe environment by:



Practicing social and physical distancing

WHY SOCIAL DISTANCING IS IMPORTANT



Wearing a mask while in our facilities

WAY WE ARE STRONGLY ENCOURAGING THEM



Washing and sanitizing your hands properly

WHY HAND-WASHING CAN PREVENT INFECTION

While the coronavirus is still in our communities and is still contagious, Clevelan and want to speak to a provider? Coming in for your first visit in a few months? You should feel confident we're keeping your family - and our caregivers - safe.

ET US HELP YOU GET THE CARE YOU NEED























Do you think you may have coronavirus (COVID-19)?

- 1. Start with a virtual visit using Cleveland Clinic Express Care® Online, an eVisit questionnaire in MyChart* or call your primary care physician. You will be
- 2. Call shead before going in person to any Cleveland Clinic location.
- 3. Don't go to your local emergency department for COVID-19 testing. The emergency department is only for those who need the most critical care.**

* For eVisits: Patients must be a current MyChart user and in the state of Ohio. submitted answers and evaluate your illness. If the provider suspects you may be infected with COVID-19, they will determine the most appropriate place to have your symptoms evaluated, ensuring you get the right care and minimizing spread

** If you have chest pain, shortness of breath, dizziness, a severe headache or other potentially life-threatening problems, go to the nearest emergency

For questions, call the Ohio Department of Health's 24/7 hotime at 833,427,5634 (833.4.ASK.0DH) or the Florida Department of Health's 24/7 hotline at 866,779.6121. Cleveland Clinic patients can also call 855.697.3750.

March 20, 2020 / Lung

Here's the Damage Coronavirus (COVID-19) Can Do to Your Lungs

How the coronavirus causes acute respiratory distress syndrome











May 6, 2020 / Infectious Disease

Are COVID Toes and Rashes Common Symptoms of the Coronavirus?

Why are we hearing so much about them these days?









COVID-19: Understanding Quarantine, Isolation and Social Distancing in a **Pandemic**

Plus, 3 ways to protect yourself without freaking











Our Commitment to Safe Care

9.135 views • May 21, 2020





Coronavirus Pandemic



Are COVID Toes and Rashes Common Symptoms of the Coronavirus?







Chronic Conditions

What Heart Patients Need to Know About COVID-19

FAQs: What You Should Know About COVID-19 and Chronic Medical Conditions



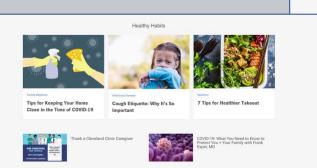
the COVID-19 Pandemic?

Taking Care of Your Family



12 Healthier Alternatives to Screen Time When Kids Are Stuck at Home With No School

How to Talk to Your Child About Coronavirus



May 28 2020 / Wellness

How to Deal With Quarantine Life so Every Day Doesn't Feel the Same

Solutions for when the days all blur together













14 hrs . 3

Keeping your nutrition in check can be tough when your home is your office. Strategies for eating healthy while working from home: https://cle.clinic/2J4N7I8

TIPS TO EAT HEALTHY WHEN WORKING FROM HOME













COVID-19 Coronavirus

Cleveland Clinic 2 19 hrs . @

Over the past several months, many companies have shifted to remote work to help prevent the spread of COVID-19. While working from home comes with many challenges - one of the biggest centers around workspace setup and proper ergonomics. Listen to our new podcast to learn the tips and advice on how to best work from home to avoid common aches and pains.

Subscribe to our podcast 🕡

Apple Podcasts: https://cle.clinic/podcastIOS Android: https://cle.clinic/Android... See More



MY.CLEVELANDCLINIC.ORG

Ergonomics: Managing the Aches & Pains of Working From Home with Dr. Andrew Bang

Why YOU SHOULDN'T wear gloves to the store.

- 1. Cross-contamination happens easily.
- 2. False sense of security.
- 3. Many people don't use gloves correctly.



COVID-19 Coronavirus

HOW TO TREAT DRY HANDS FROM OVERWASHING











Wear gloves when doing the dishes.

Use a humidifier.

Cleveland Clinic

COVID-19 Coronavirus

WHY should I wear a cloth face mask?

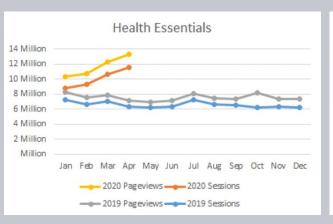
- > While they won't prevent you from breathing in respiratory droplets which carry a virus (like COVID-19), they may help protect people around you if you're infected but don't have symptoms.
- > They can help cover coughs or sneezes. reducing the spread of germs.
- > They can prevent you from touching your face.
- > They can be a visual reminder to practice social distancing.
- > If everyone wears them, it could help cut down how far the virus spreads.

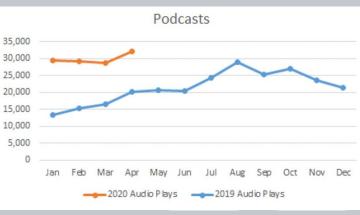




COVID-19 Coronavirus

Page	Last 7 Days Engagement	Lifetime Engagement
Home Page Promo	2,016 clicks (17%)	49,541 clicks
Consumer Landing Page	23,409 sessions (\pmu 4%)	760,835 sessions
Internal Physician Landing Page	1,167 sessions (↓ 12%)	33,010 sessions
News for Caregivers	942 page views (J 5%)	23,330 page views
Newsroom	4,903 sessions (↓ 58%)	1,359,975 sessions
Health Library	20,035 sessions (\ 11%)	472,702 sessions
Health Essentials	413,963 sessions († 13%)	4,010,087 sessions
Consult QD	69,226 sessions (\pmu 29%)	894,357 sessions
Health Bot Users	2,390 users (\ 19%)	157,070 users
Health Bot Completed Sessions	1,341 sessions (\ 32%)	107,304 sessions
Total	419,270 sessions	7,610,820 sessions
Kudoboard	2,831 posts	
Video Reach	68,993 views (1 13%)	979.347 views († 5%)

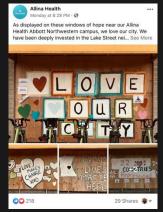




SOCIAL MEDIA CONTINUES TO EVOLVE





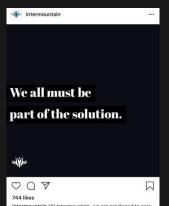




HSS hspecialsurgery o











View all 2 comments

CEO Wright Lassiter, III. See the full statement at the link in intermountain "At Intermountain, we are privileged to care for the entire spectrum of humanity - including victims of violence, hatred, and discrimination. We strongly... more

SOCIAL MEDIA CONTINUES TO EVOLVE



It has extended past the

marketing/communications suite

It is now integrated into larger system-wide strategies

It is an important part of the overall digital customer journey

And measurement is (as always) critical to determine overall success

Questions?

LISTEN:

CONNECT:

NETWORK:

touchpoint.health

twitter.com/chrisboyer

linkedin.com/in/chrisboyer



chrisboyerllc.com